

Schedule

All the video lessons are hosted online in Kajabi.

The final live is hosted in Zoom.

Subject	Homework deadline
Module 1. Evaluate your competencies. How automation can help you grow	
Module 2. Scrape the search results. How to find QIA candidates faster	
Additional material: Sourcing workshop recording.	
Module 3. Build and manage candidate pools. How to reach out to potential candidates faster	
Module 4. Scrape like a PRO. How to find, scrape and engage even more candidates from LinkedIn	
Additional material: Scraping and engaging workshop recording	
Module 5. Step outside of the LinkedIn bubble. How to find, scrape and engage candidates from other sources	
Module 6. Building a workflow using smarter search strategies. Master your workflow. Visualization and analysis of campaign results	
Additional material: Scraping and engaging workshop recording	
Module 7. Grow your brand. How to build your network and develop the brand faster	
Module 8. Keep growing! How to plan and progress in your development curve	
Final Live. Graduation	